## **ENTREPRENEUR PROFILE**

## Guzmán shines light on Las Cruces

## **By Bryan Lindenberger** Journal Staff

Is it possible for an entrepreneur to balance his own business with a career working for the City of Las Cruces? Absolutely, assuming you have the right time management skills and a passion for your work. In the case of Adrian Guzmán, the dual roles of business owner and city employee fuel each other, both creatively and financially.

Guzmán created the documentaries Las Cruces: Past, Present and Future, Our People, Our Faith ... Our Lady, and Let's Shine, a 90-minute film featuring Las Cruces' own title-winning Police Athletics League. Between winning awards for his nationally recognized documentaries including three Emmys and 18 Telly awards - he owns a film company called Bully Productions. Rest comes a distant second when you love what you do, according to Guzmán. "The one thing I can say is in this business you have to constantly be creative. Every day is unique and never boring." Filmgoers are never bored at his movies either. The screening of Let's Shine, and just really got into it," he tells us. From there he attended Technical Vocational Institute in Albuquerque (now Central New Mexico Community College) where his small-town passions quickly outgrew the big-city course offerings. He moved to Las Cruces in 2001 and graduated from New Mexico State University in 2005. He started Bully Productions while still in college.

"Wedding videos are always Guzmán interesting," laughs, remembering his rocky start in a new city. "You always have characters at weddings and the people are frantic." He soon moved to producing website videos for clients such as local realtors, businesspeople, and charitable organizations. In 2005, he began work as the Senior Media Production Specialist for the City of Las Cruces at CLC-TV. The career of a small-town boy with a camera and a passion to tell a story flourished.

CLC-TV serves Las Cruces as a government access station. "We're a small staff here," Guzmán tells us. "We have two people." Within these constraints, Guzmán writes, shoots, lights, and edits award-

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filmed in Las Cruces, required the use of a second Allen screen after their largest one was sold out.

Born north of Grants, New Mexico, Guzmán never had to wonder about what he wanted to do after high school. He took a video production class and fell in love. "I stopped playing sports winning documentaries that capture the heart, mind, and spirit of the Mesilla Valley. His film Let's Shine is of particular interest to Guzmán. Here he documents a Police Athletic League in which at-risk minors learn the art of boxing and pick up tips on self-discipline along the way. Located on Solano Drive near the Mesquite historic district. the league has produced seven state champions, one national gold medalist, and a young man who will compete in the Olympics. 2012 Few people know about the program, or what can be made of atrisk kids fresh out of rehab. "It's one of those things where I wanted to shine a light on it," Adrian says. "I want to show how they are doing fantastic things on a local, national, and world level."

Shining a light on Las Cruces from 8-5 weekdays might be enough

for some people, but Guzmán has a fire in his belly. Bully Productions not only remains alive and well, but looks to the future. Guzmán has

taken inspiration from Charlie Minn, the filmmaker and former Las Cruces sportscaster who documented the Las Cruces/Oñate football rivalry. But what about the kids who don't play football?

"I was always interested in all the other things in the school

... things that are really quirky, the things that are not getting the attention." Fresh from his multiple awards for the city, Guzmán sees a new kind of documentary for Las Cruces, a documentary that focuses on the trials and tribulations of the students who are often missed, forgotten behind



**Adrian Guzman of Bully Productions** 

the lights, cheerleaders, and the screams of fans. He wants to focus on the grudge matches between high schools in chess club, choir, and band. "The thing I'm looking for most is natural sound. You can make some really great video of people practicing singing, people practicing drums."

It takes more than a one-man operation to produce such a documentary. Bully Productions will need a small crew with passion and talent. As with his previous successes highlighting Las Cruces, Adrian Guzmán will undoubtedly discover something unique and inspirational. In the meantime, you can view his videos online at www. clctv.com.

—MVBJ.